

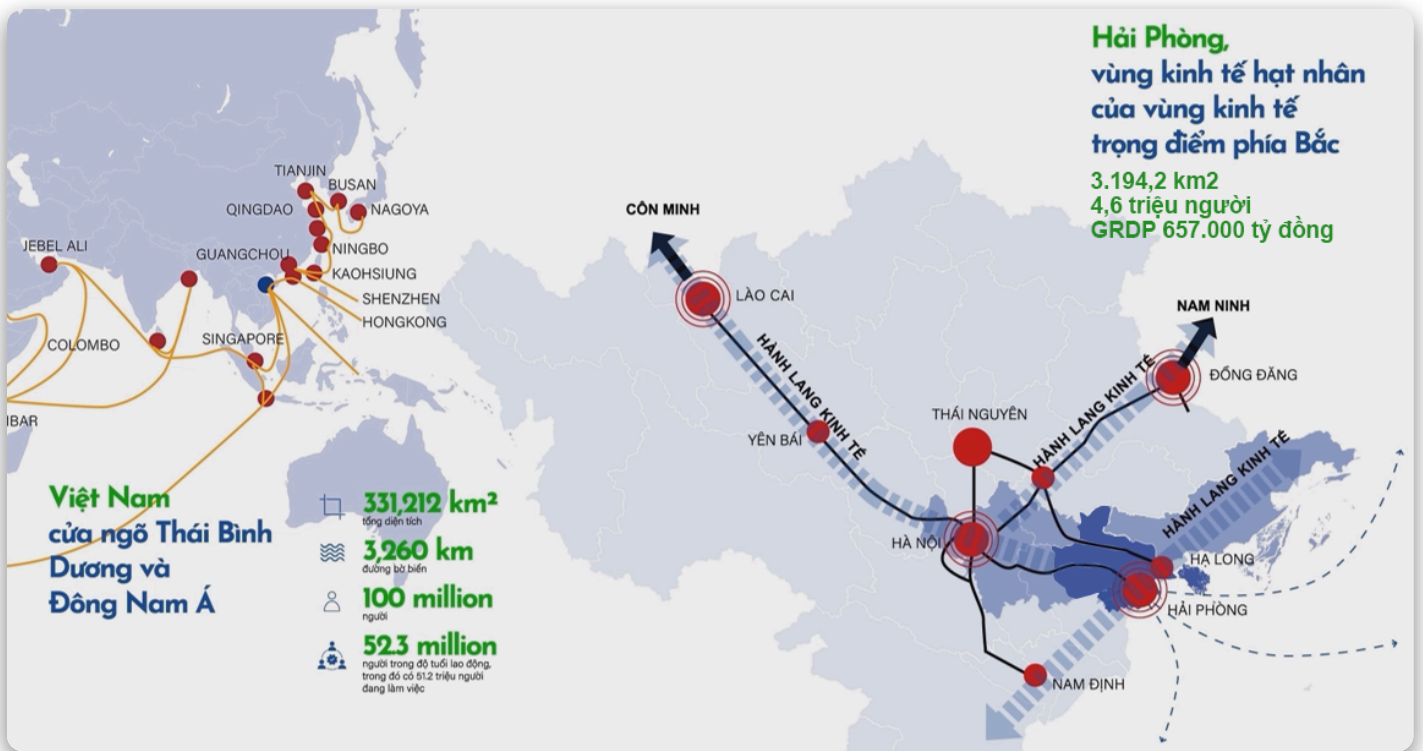
# PORTFOLIO OF PRIORITY PROJECTS FOR INVESTMENT PROMOTION

**HAI PHONG CITY**  
**PERIOD 2026 - 2030**

*Forging a Maritime Economic Super-Region: International Gateway - Industrial Hinterland*



# HAI PHONG: A NEW STATURE - GOLDEN OPPORTUNITIES



*Hai Phong - The strategic nexus of economic corridors.*

With its new stature, Hai Phong is not just a port city but a dynamic maritime economic super-region, converging Vietnam's premier competitive advantages. The combination of an international gateway and a vast industrial hinterland creates a unique and comprehensive investment ecosystem.

## 1. Strategic Position

- **Gateway to the Sea:** The primary gateway of Northern Vietnam, directly connecting the Hanoi Capital Region with international maritime routes.
- **Economic Nexus:** Located on the Kunming - Lao Cai - Hanoi - Hai Phong Economic Corridor, a vital link connecting Vietnam to the Southwest China market.

## 2. Superior Connectivity Infrastructure

Hai Phong boasts four pillars of modern, integrated infrastructure:

- **Deep-water Seaport:** Lach Huyen Port can accommodate the world's largest mother vessels.
- **Modern Expressway Network:** Direct expressway connections to Hanoi, Quang Ninh, and other major economic centers.
- **International Airport:** Cat Bi Airport and the planned Tien Lang Airport.
- **High-speed Railway:** An international intermodal connection project.

## 3. Attractive Investment Environment

The city is strongly committed to administrative reform, creating a transparent and competitive business environment. The Hai Phong Economic Zone Authority (HEZA) is a reliable focal point, implementing an effective "one-stop shop" mechanism, always partnering for the success of investors.



# BREAKTHROUGH INVESTMENT INCENTIVES AND SUPPORT POLICIES

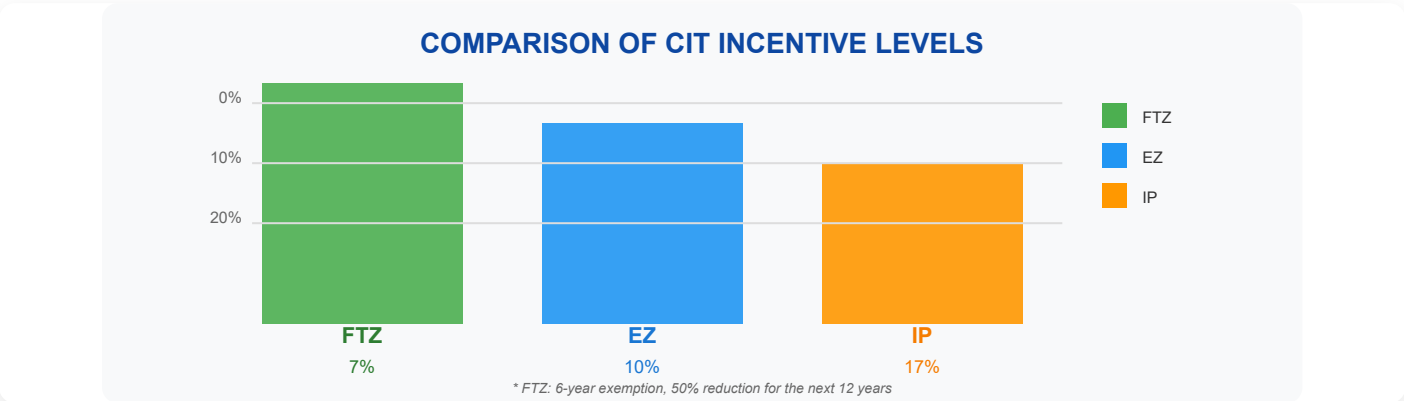


Chart comparing CIT incentive levels across different investment zones.

With the National Assembly's new special Resolution (effective July 1, 2025), Hai Phong offers a breakthrough, transparent, and regionally leading investment incentive framework, especially with pioneering mechanisms for the Free Trade Zone.

## 1. Free Trade Zone: An Unprecedented Investment Opportunity

The Free Trade Zone (FTZ) in Hai Phong provides superior incentives:

- **Preferential CIT Rate:** 7% (vs. 10% in EZs)
- **Application Period:** 30 years (vs. 15 years in EZs)
- **Tax Exemption/Reduction:** 6-year exemption, 50% reduction for the next 12 years
- **Personal Income Tax:** 50% PIT reduction for experts and talents
- **Visa:** Visa exemption, temporary residence card up to 5 years for foreign experts

## 2. Incentives in Economic and Industrial Zones

- **In EZs:** 10% CIT rate for 15 years; 4-year exemption, 50% reduction for the next 9 years
- **In IPs:** 17% CIT rate for 10 years, 2-year exemption, 4-year reduction
- **Exemption/reduction of land rental fees** and other incentives

## 3. Comprehensive "One-Stop Shop" Mechanism

- **Strong Decentralization:** HEZA is authorized to directly handle many administrative procedures
- **Free Support:** Completion of initial legal procedures is entirely free of charge
- **Regular Dialogues:** To promptly resolve difficulties and obstacles

## 4. Comprehensive Support Ecosystem

- **Human Resources:** Support for recruitment and training of labor as required
- **Supply Chain Connection:** Connection to a network of supporting enterprises
- **Worker Housing:** Policies for developing social and worker housing

With a breakthrough policy framework and a comprehensive support ecosystem, Hai Phong is committed to creating the most favorable conditions for investors to succeed and achieve sustainable growth.



# INTRODUCTION TO THE PROJECT PORTFOLIO

With a new strategic stature and position, Hai Phong city has become a dynamic maritime economic super-region and a key growth engine for Vietnam. To realize its breakthrough development vision, Hai Phong city respectfully presents the detailed Portfolio of Priority Projects for Investment Promotion for the 2026 - 2030 period.

These are backbone infrastructure projects, planned synchronously and with high connectivity, aimed at creating a complete, modern, and globally competitive economic ecosystem. Hai Phong city is committed to creating all favorable conditions and will always partner with investors to successfully implement these strategic projects.

## 1. SEAPORT & LOGISTICS INFRASTRUCTURE

*Strategic Objective: To build an international gateway system and a multi-modal logistics network, seamlessly connecting the industrial hinterland to the world.*

No.	Project Name	Location	Scale / Total Capital
1.1	Completion of Lach Huyen Port & Channel Dredging	Hai An Ward, Cat Hai Special Zone	- Container berths after Berth No. 8 - Dredging the channel to its planned depth
1.2	Construction of Nam Do Son - Van Uc Port	Do Son Ward, Kien Thuy Commune	- Container ships up to 18,000 TEU - Bulk carriers up to 200,000 DWT
1.3	Network of 13 Inland Waterway Ports	Kim Thanh, Nam Sach, Tu Ky, Ninh Giang Communes, etc.	- Kim Luong, Ninh Giang Ports, etc. - Capacity: 200,000 - 500,000 tons/port/year
1.4	Development of Logistics Center System	Lach Huyen, Nam Dinh Vu, VSIP, Trang Due, Cam Giang, Tien Lang Communes, etc.	- Lach Huyen: 300-350ha - Nam Dinh Vu: 150ha - Cao Xa Station, Cam Giang: 5ha
1.5	Construction of Tien Lang International Airport	Tien Lang Commune	- 4F-level airport - Phase 1 capacity: 12 million passengers/year

### Featured Project: Lach Huyen International Gateway Port



**Significance:** This is the core project, the "heart" of the entire maritime economic strategy. The completion of Lach Huyen Port will place Hai Phong on the map of major global maritime transshipment hubs, capable of competing on equal footing with regional ports.

**Call for Investment:** To attract leading global port investors and operators to participate in investing, building, and operating container terminals from Berth No. 9 onwards under modern PPP models.



## 2. CONNECTIVITY TRANSPORTATION INFRASTRUCTURE

*Strategic Objective: To create economic "arteries" that provide seamless connectivity throughout the super-region, linking it closely with the Hanoi Capital Region and national economic corridors.*

No.	Project Name	Location	Scale / Total Capital
2.1	Ring Road 5 - Capital Region	Ninh Giang, Tu Ky, Gia Loc, Nam Sach, Thanh Ha Communes, Chi Linh Ward	- Length: ~52.7km, 6-lane expressway - Capital: ~VND 12,000 billion (BOT)
2.2	Ring Road 2 (Hai Phong)	Thuy Nguyen, An Duong, Hong Bang, Kien An Wards	- Length: 11.35km, 4 new bridges - Capital: VND 14,700 billion
2.3	Ring Road 3 (Hai Phong)	Thuy Nguyen, An Duong, An Lao, Kien An, Duong Kinh Wards	- Length: 39.5km, 5 new bridges - Capital: VND 31,957 billion
2.4	Tan Vu - Lach Huyen Bridges 2 & 3	Hai An Ward, Cat Hai Special Zone	- 2 large-scale sea-crossing bridges - Capital: VND 8,397 & 11,800 billion
2.5	Rao 3 Bridge Connecting Road	Le Chan, Duong Kinh Wards, Kien Thuy Commune, Do Son Ward	- Connects Bui Vien street to the coastal road - Capital: VND 11,495 billion
2.6	Road connecting National Highway 5 - National Highway 10	Kien An Ward, Tien Lang, Vinh Bao Communes	- Connects city center to western districts and Thai Binh - Capital: VND 11,100 billion
2.7	Lao Cai - Hanoi - Hai Phong Railway	9 localities (HP section: An Lao, Cat Hai, Do Son, Duong Kinh, Hai An...)	- Double track, 1,435m gauge - Capital: ~VND 240,296 billion (ODA)

### Featured Project: Ring Road 5 - Capital Region



**Significance:** This route is the "backbone" connecting the Hai Duong industrial hinterland with the two largest economic centers of the North, Hanoi and Hai Phong. The project will solve the goods circulation problem, shorten time, reduce costs, and be a lever for developing industrial parks along the route.

**Call for Investment:** We invite investors with financial capacity and experience to participate in this project under a Public-Private Partnership (PPP) model, specifically a BOT contract.



### 3. INDUSTRIAL PARK/CLUSTER INFRASTRUCTURE

*Strategic Objective: To provide an abundant and diverse industrial land fund, ready to welcome large investment flows and form complete supply chains.*

No.	IP / IC Name	Location	Area (ha)
3.1	Development of large-scale IPs		
	Hung Dao IP	Tu Ky Commune	200
	Thanh Ha IP	Thanh Ha Commune	150
	Binh Giang 2 IP	Binh Giang Commune	300
	Gia Loc 3 IP	Gia Loc Commune	300
	Tien Lang 1 & 2 IPs	Tien Thang & Hung Thang Communes	407 & 550
	Giang Bien II - Vinh Bao IP	Vinh Thuan Commune	350
	An Hoa IP	Vinh Hoa Commune	200
	An Hung - Dai Ban IP	Hong An Ward	255
	Tam Hung - Ngu Lao IP	Nam Trieu & Bach Dang Wards	170
	... and other IPs under planning.		

#### Featured Project: Development of New Industrial Parks



**Significance:** This is the physical foundation for attracting high-quality FDI flows. The planning of a series of new IPs, especially in the Hai Duong region with its abundant land fund, solves the site availability problem for long-term investors and facilitates the formation of local supply chains.

**Call for Investment:** We invite professional domestic and foreign IP infrastructure investors to participate in developing new IPs following ecological, smart, and specialized models.



### 3. INDUSTRIAL PARK/CLUSTER INFRASTRUCTURE (cont.)

*Strategic Objective: To provide an abundant and diverse industrial land fund, ready to welcome large investment flows and form complete supply chains.*

No.	IP / IC Name	Location	Area (ha)
3.2	Development of specialized ICs		
	Van An 1 IC	Chi Linh Ward	13.7
	Thai Tan IC	Nam Sach Commune	75
	That Hung 2 IC	Kinh Mon Ward	48.3
	Hoang Tan IC	Chi Linh Ward	48.3
	Dong Quang IC	Nam Sach Commune	35
	Thanh Binh IC	Thanh Ha Commune	42
	Tan Dan IC	Gia Loc Commune	28
	Dong Tam IC	Tu Ky Commune	31
	Minh Tan IC	Kim Thanh Commune	25
	Binh Giang IC	Binh Giang Commune	38
	Vinh Lap IC	Vinh Bao Commune	22
	Tien Cuong III IC	Tien Lang Commune	45
	Nam Am IC	Vinh Am Commune	33
	Kien Bai - Cao Nhan IC	Thien Huong Ward	40
	... and other ICs under planning.		

## 4. URBAN DEVELOPMENT & SOCIAL INFRASTRUCTURE

*Strategic Objective: To build a world-class living and working environment; ensuring workers and experts can "settle down and thrive".*

No.	Project Name	Location	Scale / Total Capital
4.1	Sustainable Development Project for the Southeast Region	Do Son, Duong Kinh, Kien An, Hai An Wards	VND 9,783 billion
4.2	City Development Project for Climate Change Adaptation (ODA)	Hong Bang, Hai An, Thuy Nguyen, An Duong Wards	VND 9,857 billion
4.3	Development of over 57 New Urban & Residential Areas	Throughout the city	Tens of trillions of VND
4.4	Development of over 18 Social Housing & Worker Housing Projects	IPs, EZs	-
4.5	Construction of a 500-bed General Hospital	Chi Linh Ward	500 beds
4.6	Construction of a 500-bed Geriatric Hospital	Chi Linh Ward	500 beds
4.7	Construction of a 350-500 bed Hospital/Medical Facility	Thanh Binh Ward	350-500 beds
4.8	Construction of a Geriatric & Healthcare Center	Thach Khoi Ward	50,000 visits/year
4.9	Urban Railway Project (Metro)	Hai Phong inner city	4 lines, priority for M1 (~20km)
4.10	Construction of an International University	Southeast Urban Area	50,000 students
4.11	Construction of a K-12 International School	Key Industrial Parks	3,000 students
4.12	Construction of an International Sports Center	Southeast Urban Area	15,000 seats
4.13	Construction of a Shopping & Entertainment Center	New Urban Areas	100,000m <sup>2</sup>
4.14	Construction of a 5-star Hotel	Do Son Ward, Cat Hai Special Zone	500 rooms
4.15	Construction of an International Convention Center	Southeast Urban Area	2,000 seats

### Featured Project: Sustainable Urban & Social Infrastructure Development



**Significance:** The synchronous development of urban and social infrastructure is a key factor in attracting and retaining a high-quality workforce. These projects not only ensure workers can "settle down and thrive" but also create a world-class living environment, enhancing the city's quality of life and competitiveness.

**Call for Investment:** We invite real estate, healthcare, education, and social service investors to participate in developing smart, sustainable urban projects and modern social infrastructure facilities.



## 5. ECONOMIC DIVERSIFICATION & SERVICES

*Strategic Objective: To establish new economic pillars, leverage the unique strengths of each region, and attract high-value-added industries.*

No.	Project Name	Location	Scale / Total Capital
5.1	Organic Agriculture Production Zone combined with Eco-tourism	Tu Ky Commune	200 ha
5.2	High-quality Lychee Zone combined with Eco-tourism	Thanh Ha Commune	3,000 ha
5.3	Thanh Long Lake Eco-tourism Area	Chi Linh Ward	1,500 ha
5.4	Development of 13 High-class Golf Courses	Ke Sat, Binh Giang, Nam Dong, Ben Tam Lake, Hiep Hoa, Vinh Tru Islet...	-
5.5	Development of Cultural & Entertainment Centers	Hai Duong Ward, Chi Linh Ward	Cinema, Cheo Theater, Exhibition Center...
5.6	Specialized Industrial Production	IPs, ICs	Attracting investment in: electronics, auto parts, chips, clean energy...
5.7	Digital Transformation & Information Technology	Throughout the city	Building digital infrastructure, applying IT in management, operations (logistics, production...)
5.8	Do Son Beach Tourism Area Project	Do Son Ward	500 ha
5.9	Cat Ba Tourism Area Project	Cat Hai Special Zone	1,000 ha
5.10	Van Don Eco-tourism Area Project	Van Don Special Zone	800 ha
5.11	International Trade Center Project	Southeast Urban Area	200,000m <sup>2</sup>
5.12	Modern Amusement Park Project	New Urban Areas	50,000m <sup>2</sup>
5.13	Research & Development Center Project	Southeast Urban Area	100,000m <sup>2</sup>
5.14	International Vocational Training Center Project	Key Industrial Parks	10,000 students/year
5.15	High-tech Park Project	Southeast Urban Area	500 ha

### Featured Project: High-tech Agriculture & Processing







**Significance:** This project leverages the specific advantages of the Hai Duong region, creating a complete value chain from "farm to port". Developing high-tech agriculture not only ensures food security but also creates high-value export goods, making full use of the existing logistics system.

**Call for Investment:** We invite businesses to invest in high-tech agricultural zones, deep processing plants, and cold storage/post-harvest preservation systems.

# CONTACT POINTS FOR INVESTMENT SUPPORT

## HAI PHONG CITY PEOPLE'S COMMITTEE





*(Governing body, responsible for overall management of the city's investment projects)*

-  **Address:** Hai Phong City Political-Administrative Center, North Cam River Urban Area, Thuy Nguyen, Hai Phong
-  **Phone:** (+84) 225-382-2005
-  **Email:** ubnd@haiphong.gov.vn
-  **Website:** <https://haiphong.gov.vn/>



## HAI PHONG ECONOMIC ZONE AUTHORITY (HEZA)





*(Responsible for projects within the city's Economic Zones and Industrial Parks)*

-  **Address:** No. 5, 7, 9 Dinh Tien Hoang, Hong Bang Ward, Hai Phong
-  **Phone:** (+84) 225-3569-170
-  **Email:** banquanlykkt@haiphong.gov.vn
-  **Website:** <https://heza.gov.vn/>



## HAI PHONG CITY DEPARTMENT OF FINANCE

*(Responsible for financial policies, budget matters, and projects outside EZs/IPs)*

-  **Address:** No. 6 Hong Bang Street, Hong Bang Ward, Hai Phong.
-  **Phone:** (+84) 225-3842-614
-  **Email:** stc@haiphong.gov.vn
-  **Website:** <https://sotc.haiphong.gov.vn/>





